

BULLETIN

Industrial Relations



Reference No: Vehicle Sales remuneration/bc-05-20

Date issued: 21/05/2020

New Award Provisions Vehicle Repair, Services and Retail Award 2020

Vehicle Salespersons Remuneration Payment for hours worked in excess of 38 hours

On 29 May 2020 a new **VRSR Award** will commence operating from the start of the first full pay period that starts on or after 29 May 2020. The new remuneration for vehicle salespersons arrangements are set out in **clause 28.5** of the new award.

Members have been previously advised in the VACC Update and Bulletins that a Full Bench of the Fair Work Commission (FWC) handed down a decision in August 2016 which determined that in addition to the award retainer, commissions could be treated as part of the total remuneration paid to vehicle salespersons.

This decision means that commissions could be used to remunerate vehicle salespersons who work more than 38 ordinary hours, calculated at the minimum hourly rate of pay prescribed in the award *for each additional hour worked in excess of 38 hours*.

The revised vehicle salespersons remuneration clause in the VRSR Award effective date from the first complete pay period commencing on or after 29 May 2020. A summary of the changes and the new clause 28.5 of VRSR Award can be found [here](#).

Members wishing to discuss any aspects of the new award should contact the IR Department.

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